

# JENS JUNG

[jjung23@uw.edu](mailto:jjung23@uw.edu) | (206) 841 2864 | [LinkedIn.com/in/jensjung](https://www.linkedin.com/in/jensjung) | [jungen.com](https://jungen.com) (github & streamlit)

## EXPERIENCE

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**T-MOBILE US, INC., WA/USA** 2026 – 2026

**MBA Consultant (Externship), Artificial Intelligence**

- Modeled T-Mobile traffic/revenue scenarios to guide channel strategy, driving measurable impact amid AI-search disruption

**AMAZON.COM SERVICES, LLC, Savannah, GA/USA** 2025 – 2025

**MBA Intern, Sr. Operations Manager (full-time offer)**

- Launched an operations product with <0.4-year payback period, unlocking \$839K annual savings, \$173K in delivery accuracy improvements, and 7M additional package capacity; partnered cross-functionally to build the financial (NPV, ROI) model
- Improved network routing efficiency by reducing misrouted volume from 5.44% to 2.90% (beating Amazon's 3% network average), increasing Delivery Accuracy by 25%, improving cost ranking by 29% (#20 to #13), and lifting throughput rate by 9% (318 to 357), yielding \$150K in annual savings

**WMC GROUP, Munich/GER** 2023 – 2024

**Consultant, Private Equity & Management Consulting**

- Built a €11.3B market sizing model and identified outpatient rehab as a high-growth segment (+5% p.a.); guided leadership to refocus investment toward scalable offerings, directly shaping the firm's product strategy and accelerating projected revenue growth from 6% to 11% YoY
- Mitigated \$3M insolvency risk by designing and implementing a dynamic liquidity forecast model that secured \$50K in recurring monthly bank loans, ensuring operational continuity during restructuring
- Led operational wind-down and sale of three clinics for TFP Fertility during a sensitive market exit, aligning cross-functional stakeholders and securing buyer confidence, enabling Rothschild UK to close two divestitures of \$1.5M and \$4.0M, preserving asset value and advancing WMC's restructuring strategy

**RSM, Munich/GER** 2019 – 2022

**Senior Consultant, Transaction Advisory Services & Valuation**

- Led a valuation team of a \$50M+ target and presented findings to client executives, securing a binding purchase offer and \$30K in follow-on revenue for RSM
- Originated and closed a \$120K small-cap financial due-diligence engagement, outperforming three competitors by offering a solution better aligned to the client's needs and decision timeline
- Identified a key risk during due diligence that led to \$400K in cost savings, exceeding comparable benchmarks (\$150–300K)

**ETL GROUP (BRV AG), Frankfurt/GER** 2013 – 2017

*Dual learning program 'Audit & Corporate Finance'. Full-time position, 2 internships (both 6 months), and a bachelor's degree*

- Audit Assistant:** Independently executed >30 audits, preparing audit reports, and generated \$600k in total revenue
- M&A Internship at Pareto Securities AS:** Co-managed virtual data room for \$325M+ sale of a top-10 German nursing home operator; aligned buyer and external stakeholders, saving \$75K by performing at a full-time consultant level
- M&A Internship at mayerhöfer & co. Corporate Finance:** Developed a financial investor database eliminating third-party subscription and saving \$1,300/month

## EDUCATION

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**UNIVERSITY OF WASHINGTON – FOSTER SCHOOL OF BUSINESS, Seattle, WA/USA** 2024 – 2026

*Candidate for Master of Business Administration (STEM-MBA)*

**Concentration:** AI in Business (Bridging business vision and engineering execution by turning strategy into buildable requirements)

**UNIVERSITY OF WASHINGTON – PAUL G. ALLEN SCHOOL Seattle, WA/USA** 2025 – 2026

*Graduate Certificate, Machine Learning and Deep Learning: Application Frontiers*

One-year evening, graduate-level program, where students take in-person computer science courses focused on applied ML and DL

**UNIVERSITY KAISERSLAUTERN, GER & UNIVERSIDAD NACIONAL DEL LITORAL (UNL), ARG** 2017 – 2019

*Master of Arts & Magister, International Management and Finance | Double degree*

**FOM UNIVERSITY, GER** 2013 – 2017

*Bachelor of Laws, Major in Economics | Dual Learning program*

## LICENSES AND INTERESTS

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**Technical:** Harvard Computer Science for Python Programming, Learn SQL.com, Python Data Analyst

**Interests:** Played 7 years Ice hockey, scuba diving, poker, personal investment portfolio, and real estate management